**Set-up Your “PEARL” Appointments**

Following is everything you need to set-up your PEARL APPOINTMENTS and earn your beautiful pearl jewelry!

**Send this text or call 10-15 friends:**

*Hey Susie!*

*I’m so excited! I’ve just started a new adventure as a Mary Kay Beauty Consultant! One of my very first challenges as a new Consultant is to share with you all about this world I’m a part of so I can learn! I can actually earn a set of gorgeous pearls! I’ve chosen you as a part of my inner circle for this challenge because*

*(insert sincere compliment here).*

*Would you be willing to help me out? We’ll enter you into a product drawing, and I’ll have a gift for your time!*

When she says yes:

Perfect! I am SO appreciative!

It’s super quick and easy— you just watch this video, come up with 3-5 questions about what I’ll be doing as a Beauty Consultant, and then, we’ll connect with my Sales Director so I can hear how she answers them.

She will also have some questions for you about your Dream life so we know how to equally support you. It’s a really uplifting experience.

You’ll love it! Let me know once you’ve watched the video and we’ll set up a time. You are the best and I can’t thank you enough!

Here’s the video link:

[Mary Kay Video](https://youtu.be/3HC8PT5SUX4)

[Google Survey Form](https://forms.gle/NPbSwbku9PFUh5Jn7)